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| ***I heard that Lone Wolf was sold to another private equity company.  Is it true?*** | Yes. We have signed a definitive purchase agreement to become a Stone Point Capital portfolio company. While we are extremely proud of our work with Vista Equity Partners and the rapid growth we experienced, we are excited to start this new chapter with Stone Point Capital, one that will focus heavily on investment, long-term product development, innovation, and customer experience. Stone Point’s proven expertise in the Financial Services sector and the Real Estate Finance and Services subsector will help guide and accelerate our vision to simplify the real estate transaction through connected digital experiences. |
| ***Why did Vista sell Lone Wolf?*** | Vista joined forces with Lone Wolf over five years ago with specific goals in mind. Vista sought to achieve these goals by enhancing our market position through acquisition and improving our operations through the implementation of their best practices. We are happy to report that Lone Wolf has met all of those goals (and more!) to signal the end of—and successful return on—the Vista investment. We are now partnering with Stone Point Capital to embark on the next phase of our growth.  We can’t wait to share more about our accelerated roadmap and long-term vision that will continue our support of agents, brokerages, and MLSs and associations in the weeks and months to come. |
| ***What changes  can I expect from Lone Wolf and for  my solutions?*** | Our goal is to ensure the transition to the Stone Point portfolio will be largely invisible to you. Your team, your contracts, and your relationship with Lone Wolf will remain the same at this time.  That said, Stone Point’s investment in Lone Wolf is focused on long-term growth. We are excited to leverage the industry expertise of our new strategic partner to enhance our customer experience through our products and services. This includes a focus on:   * *New product enhancements*: Accelerating timelines on initiatives such as Back Office 3.0 (v3) and forms 4.0. * *Enhanced support initiatives*: Integrating better contextual support within the product, training courses, and onboarding experiences. * *New solutions*: Developing and/or acquiring adjacent solutions that integrate into our Agent Cloud and Broker Cloud, completing our vision of a one-stop shop for brokers and their agents. |
| ***Will my contract with Lone Wolf change?*** | The terms of your Lone Wolf contract do not change with this acquisition. |