

Your Lone Wolf products:

2020 IN REVIEW



BROKER CLOUD

Your complete—and completely connected—digital infrastructure



LONE WOLF TRANSACTIONS (zipForm Edition)

Your ultimate tool for organized transactions –all in one place.



HIGHLIGHTS

zipForm Plus is now Transactions (zipForm Edition)

We recently updated the names of our flagship solutions. [Click here](#) to find out why.

Broker file review and workflow stages

Compliance is easier than ever with new features designed to keep deals on track and speed up auditing. [Click here](#) to learn more.

PDF data import

We implemented patented technology that allows users to [pull contract details from PDF forms](#) into transactions to make data entry a breeze.

OfferPlace for brokers

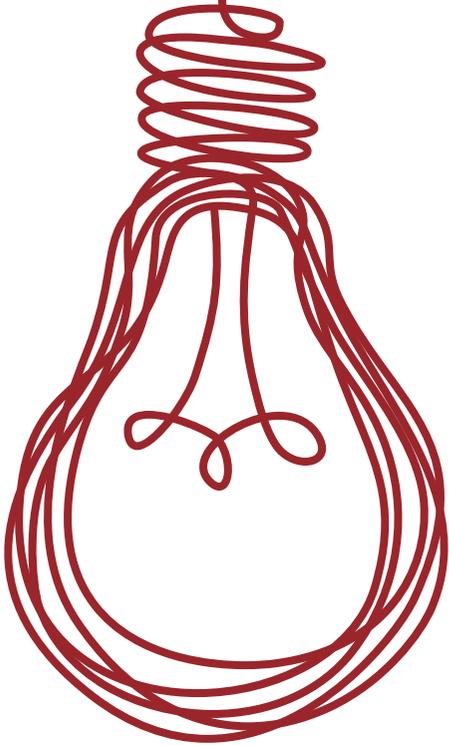
Offers are now organized in one convenient, centralized place so agents can easily compare, track, and share offer details with clients. This update also provides brokers visibility into pre-acceptance stages of transactions. [Click here](#) to learn more.

zipLogix Digital Ink® 2.0

We upgraded your eSignature solution to give you a simpler signing experience. To learn more about Digital Ink 2.0, check out this [training session](#).

For full release notes, [click here](#).

WHAT'S NEXT



Broker file review enhancements

We are working on reducing clicks and supporting custom workflows so that your staff can process transactions faster.

Usability improvements

You can expect design enhancements that will reduce clutter and simplify navigation, which will help improve agent adoption.

Smart forms

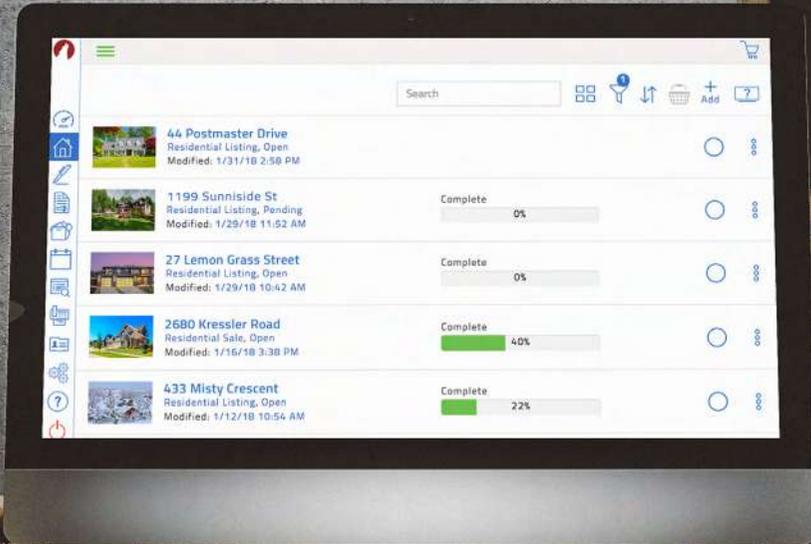
We are designing new forms to help your agents extract insights, optimize productivity, avoid errors and omissions, and prepare an offer in less than three clicks.

Authentisign modernization

Similarly, the future of eSignature includes the ability to send an offer in less than three clicks by bringing together all your contacts, documents and forms into a single editor to prepare signing packets.

LONE WOLF TRANSACTIONS (TransactionDesk Edition)

Everything you need
for simpler, faster, and
compliant transactions.



HIGHLIGHTS

TransactionDesk is
now Transactions
(TransactionDesk
Edition)

We recently updated the names of our flagship solutions. [Click here](#) to find out why.

Team sharing

Now you can create ad-hoc teams to share with individuals/transaction coordinators in your office so you can both see and work the deal more efficiently.

Broker quick review

Admins can now save time and effort by reviewing multiple documents using a single dashboard, without having to open multiple windows.

Clause manager

We added dynamic variables to save time when repeating the same text.

PDF data import

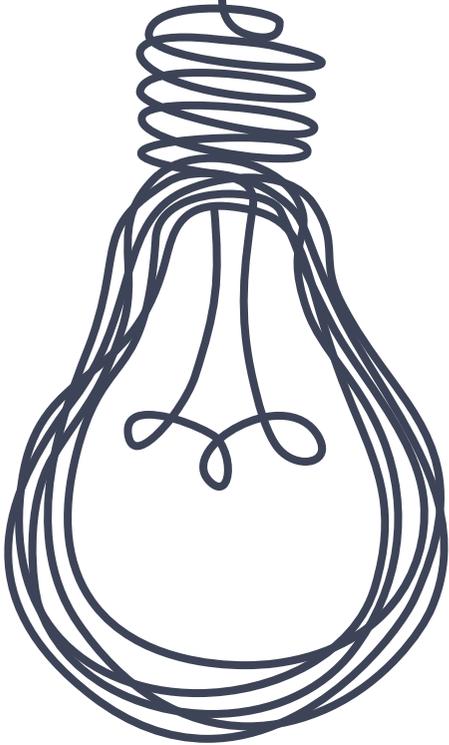
We implemented patented technology that allows users to [pull contract details](#) from PDF forms into transactions to make data entry a breeze.

Authentisign
auto-layouts

Users no longer have to add signing blocks on every offer or counter-offer. Authentisign can now detect the original forms associated with a signing packet and apply the appropriate signing blocks automatically.

For full release notes, [click here](#).

WHAT'S NEXT



Broker quick review enhancements

We're developing new features designed to help eliminate compliance risks and speed up approvals.

Usability improvements

You can expect design enhancements that will reduce clutter and simplify navigation to improve agent adoption.

Smart forms

We are designing new forms to help your agents extract insights, optimize productivity, avoid errors and omissions, and prepare an offer in less than three clicks.

Authentisign modernization

Similarly, the future of eSignature includes the ability to send an offer in less than three clicks and brings everything together in one place (e.g., contacts, documents, forms).

LONE WOLF BACK OFFICE

Real estate's #1 back office and accounting solution



HIGHLIGHTS

brokerWOLF is now Back Office

We recently updated the names of our flagship solutions. [Click here](#) to find out why.

Scheduled reporting enhancements

To learn how to schedule a custom report, [click here](#).

Live support chat

Users can now chat with Support while logged in.

Consolidated reporting access

We added the R – Reporting menu for easy access to essential reports.

Enhanced reporting descriptions

We added Help buttons on specific report menus and a [report index](#) to help users better understand reports.

Expanded mentor fee abilities

We added a [new mentor report](#) and the ability to [adjust mentor details](#) for specific transactions.

1099 email consent tracking

We added functionality to menus 9.5.4 and I.1.1 to allow brokerages to require a letter of consent prior to emailing agents their 1099s.

Convert letters into PDFs

Users can now send PDFs of listing letters, transaction letters, and agent letters.

For full release notes, [click here](#).

WHAT'S NEXT

Banking transaction import for reconciliation

In 2021, we plan to add the ability to pull in transaction details from a user's bank to better manage reconciliation.

Back Office 3.0

Back Office is going to the cloud! Coming soon, we'll begin releasing a new cloud-based version one function at a time, starting with the Agent Checks (8.2) menu. Stay tuned for more info!



Simple

Fewer clicks,
faster workflow.



Online

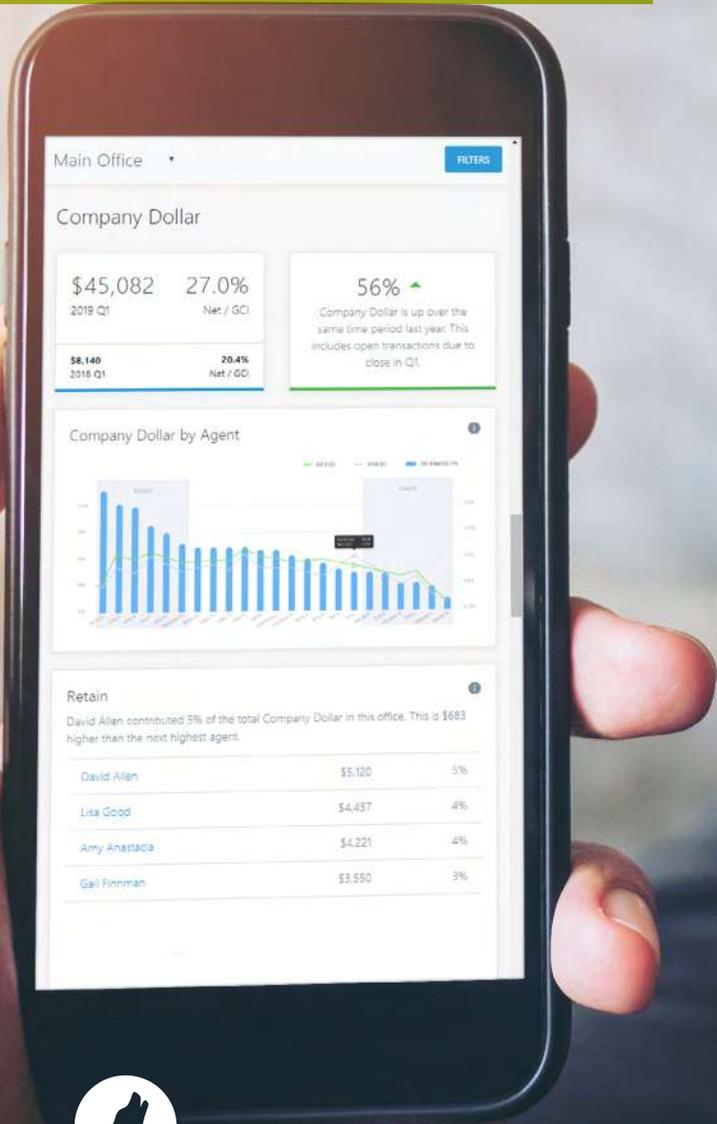
Back Office on any
device, anywhere.



Familiar

Your routine
—easier to work with.

Your broker command center



HIGHLIGHTS

Insights launch

Earlier this year, we launched Insights, a companion tool for Back Office built specifically for brokerage leaders. Insights provides brokers with an on-demand and mobile-friendly dashboard that empowers them to make data-driven decisions to improve profitability. For more information about Insights, [click here](#).

Multi-brokerage use

We added the option for users to switch to another brokerage/client in Insights.

Improved scheduling

We added the ability to email Insights dashboards on a [specific schedule](#).

Dashboard enhancements

We improved the layout of sub-dashboards through tabbed viewing.

Future pipeline filter

We added an Upcoming Quarter filter to allow users to look further ahead in their production pipelines.

Export Agent Rankings as CSV

Users are now able to export the Agent Rankings dashboard as a CSV file.

For full release notes, [click here](#).



WHAT'S NEXT

Recurring billing

Coming soon, we'll be enhancing our company dollar calculation to include recurring billing.

Agent access

Coming Q1 2021, we'll introduce agent access to each agent's production dashboard. Agents will be able to view their performance across several key metrics and compare that performance across time periods.

Brokerage branding

Also coming Q1 2021, we'll add the option to include your own branding in Insights. Brokerages will be able to include their logo and unique color schemes on Insights dashboards.

LONE WOLF MARKETPLACE

Your agent toolbox, built in.



HIGHLIGHTS

Marketplace launch

Earlier this year, we launched Marketplace, built to connect the real estate industry through partnerships between Transactions and popular third-party tools. Through dozens of partner introductions this year, we've built a collection of integrations like no other—so agents can do everything they need to from their Transactions solution.

RentSpree launch

This integration helps agents screen rental applicants digitally and reduces liability with access to full tenant screening reports, delivered right to Transactions. To learn more about RentSpree, [click here](#).

Updater launch

This integration gives agents a way to provide moving concierge services, so clients can organize and complete all their moving-related tasks in one place. To learn more about Updater, [click here](#).

EyeSpy360 launch

We introduced this integration to help agents create their own high-quality virtual tours using any 360° camera or smartphone with a 360° accessory. To learn more about EyeSpy360, [click here](#).

EvaBot launch

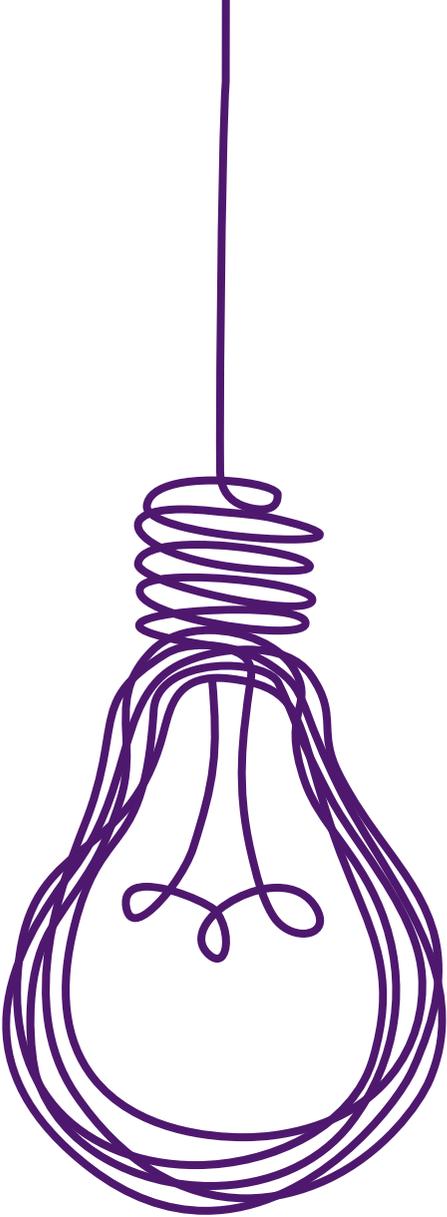
With this integration, agents can choose from a list of over 400 closing gifts, carefully curated for their clients, and send those gifts directly from Transactions. To learn more about EvaBot, [click here](#).

Adwerx launch

This integration helps agents create custom, locally targeted ads and set them up to find new clients—so they always stay top of mind in their market. To learn more about Adwerx, [click here](#).

To visit Marketplace, [click here](#).

WHAT'S NEXT



Digital title expansion

We've started beta testing an integration for digital title orders directly from Transactions. This integration brings top solutions for title into Transactions, and gives users a simple, secure way to submit orders.

Marketplace expansion

We're always looking for new ways to make things simple for users! Expect to see new partners and enhancements for existing integrations throughout 2021.



LONE WOLF
TECHNOLOGIES

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